

The Total Software & Hardware Solution



Gastrend™

A WORD FROM THE PRESIDENT



We at Trendex take a great deal of pride in being able to take complex business methods & ideas and turning them into simple, easy to use software systems for you. We enjoy helping you find solutions to your problems and finding answers to your questions. This is what we call customer service and this is the secret to our success.

Flexibility is key in business today. Over the years, our extremely energetic, professional team of analysts, programmers and support staff have been asked to solve many complex problems by our customers, and they have always found solutions to every problem, even if this meant learning a completely new area of the computer field which we were not specializing in before. We look forward to these challenges and we will always strive to diversify in whichever direction your business leads you.

Trendex was formed as a software development and service organization. Our customers and friends have stood behind this philosophy of ours and have supported us since 1984, therefore, we will continue to develop quality software and provide service to you, our customer.

Yours truly
Soumitra Mukherjee

TRENDIX THE COMPANY

At TRENDIX we believe in offering the very best and latest solutions to our customers' needs. As a service organization (established since 1984), we are dedicated to providing the best possible support to our present and future customers. Our solutions are designed to minimize manual work whenever possible and to leave room for future expansion as the needs of our customers change. Our basic philosophy as a software developer is that a commercial or industrial integrated software package is never completely finished, it can always be further enhanced.

TRENDIX is committed to listen to the real needs and problems of our customers, and provide them with a solution.

When TRENDIX offers a solution, be it a turn key system or a specific solution, our proposals always include: pre-delivery hardware testing, application and system software installation, implementation monitoring, documentation, training, a warranty and after sales support for the software and hardware.

TRENDIX specializes in the UNIX environment. Therefore our software functions on single and multi-user INTEL based supermicros that are engineered by TRENDIX in the UNIX environment. TRENDIX also distributes a host of other components and peripherals to fully utilize the capacities of a computer system.

TRENDIX has customers across North America. Software support for all our customers is made possible by communicating via modem directly from our Head Offices in Montreal, Canada.

All TRENDIX software is developed in our Montreal offices and meets the needs of the North American market. As new and more efficient ways of manufacturing and distribution evolve, TRENDIX is committed to look out for the needs of North American business as it moves to a more open and global arena.

"I (Soumitra Mukherjee) personally have been involved with the welding supply industry since 1981 and our personnel has worked with your industry since 1984. Therefore, we have the experience in your industry to help you become successful and profitable. We can also offer you the tools required to manage your business properly as you grow. This will allow you to benefit from our experience and help you to manage and control your business better. "



The image shows a man in a truck cab using a handheld PDA device. A close-up of the device screen displays a form with the following text:

Order Entry 4.2 100%

☐ Cash Bill to:

☐ Check ASME INDUSTRIES

☐ Credit 4000 BRIDGE BLVD.

☒ General BOSTON, MA 02108

DATE: 5/24/01

CALL PRINT SAVE F4 F5 F6



TRENDEX THE SERVICE

TRENDEX's commitment to total quality in its products and services is unparalleled in the industry. Our experienced, professional support staff is committed to your success and satisfaction.

- Telephone or email support, staffed by trained professionals.
- Modem support, provided by our software engineers.
- Easy to use, clear documentation.
- Customer training and implementation monitoring programs.
- Newsletters and website with latest software developments and new product releases.
- Data entry services for initial loading of files
- Automatic update of inventory prices using CDROM's or files supplied by Vendors
- Creation of ASCII files for export to other programs, such as Excel.
- Specialization in the UNIX operating system since 1985 including installation, configuration and design of UNIX scripts
- Expertise in bar coding software since 1986



TRENDEX OTHER FEATURES

TRENDEX also offers the following software packages completely integrated to its GASTREND system.

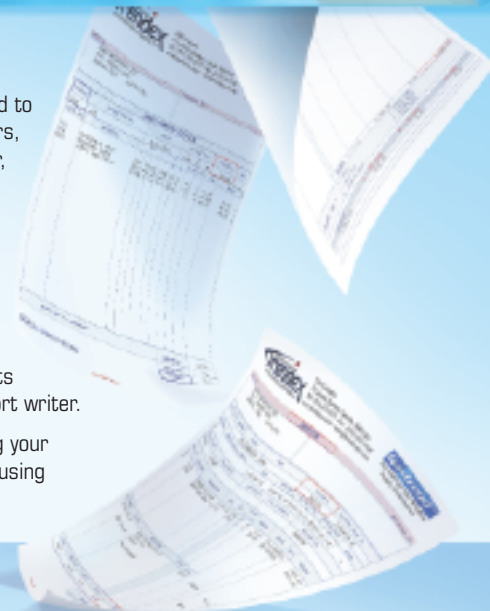
Forms Generator : UNIFORM™, a form generator integrated to the TRENDEX software, allows you to print all forms (orders, invoices, statements, purchase orders, etc) on blank paper, in black & white or color, using a laser printer.

Fax & Email Capabilities: VSIFAX™, a UNIX based fax software package which allows you to fax or email purchase orders, quotes, statements, invoices, orders, etc directly from the TRENDEX software. This software also allows the user to view and print a log of all fax transmissions.

Report Generator: You can create your own customized lists and reports using TRENDEX files with the GENERAL™ report writer.

Communication Software: You have the option of converting your TRENDEX files to an ASCII format that can be transferred using TERM or TinyTERM™ communication software to a PC and then downloaded to EXCEL or any other PC software.

UNIFORM and GENERAL are trademarks of SYNERGETIC DATA SYSTEMS INC.
TERM & TinyTERM are trademarks of CENTURY SOFTWARE INC.
VSIFAX is a trademark of ESKER INC.



ARGYLE WELDING SUPPLY Co., Inc.

On September 1, 2001, we installed and began using the Gastrend software to operate our business. This system has been an extremely valuable tool as our company as grown over the last 4 years. Prior to above referenced date, we were using a basic accounting system, which we modified to handle cylinder tracking. The system worked, but caused a great deal of extra paperwork and delayed our month end closing by many days. Since instituting the Gastrend program we have realized tremendous increases in efficiency and information flow.

In looking at various systems before choosing Gastrend, we found that many of the competitive programs offered similar benefits. The real difference for us was the professionalism we found in the Trendex personnel. Soumitra and Anna presented their product in a precise and timely manner, with a supreme knowledge of the system. The combination of the benefits offered by the program and the quality of their sales presentation just "felt right" to us.

Since that time, we have confirmed our "felt right" intuition and have enjoyed a tremendous business relationship with our Trendex partners. Service has always been our main concern with our vendors and Trendex has never let us down. Questions and problems are always handled quickly and politely.

Trendex was the right choice for us.

Sincerely,
James Wright
President

TRENDEX THE TOTAL SOLUTION

CUSTOMER GAS PRICE & CYLINDER MOVEMENT

By choosing the TRENDEX solution, you will receive complete software and hardware support from us. You will also obtain:

- A durable relationship with a responsible and professional software house which has an experienced team of software professionals who know your industry.
- A software house which is constantly developing new software, therefore, if you have a specific need, Trendex can fulfil that need.
- A software house that can modify its software to accomplish the necessary tasks, whether it be application programming or communication software.
- A very flexible system that will offer the necessary tools to run your business
- The right to periodic upgrades to the system that will increase the performance and value of your initial investment.
- Proper training of your staff to fully utilize the potential and capacity of the software.

| Customer No. | Customer Name | Address | City | State | Zip | Phone | Fax | Modem | Printer |
|--------------|--------------------------------|----------------------|--------|-------|-------|----------------|----------------|-------|---------|
| 000001 | ARGYLE WELDING SUPPLY CO. INC. | 1000 WILSON ST. N.E. | BOSTON | MA | 02111 | (617) 251-1000 | (617) 251-1001 | | |
| 000002 | ARGYLE WELDING SUPPLY CO. INC. | 1000 WILSON ST. N.E. | BOSTON | MA | 02111 | (617) 251-1000 | (617) 251-1001 | | |

- Equipment which can be expanded to meet your changing needs.
- Minimal maintenance cost of hardware and software. The cost of software maintenance also includes software updates at no additional cost.
- A leader in computer technology, whether it be hardware, application software, communication software, or bar coding.

Today the quality of the company you deal with is every bit as important as the quality of the product you buy. With TRENDEX you are getting the best quality in every aspect.

ACCOUNTS RECEIVABLE

- Customers may be retrieved by customer number, through an alpha search, by phone or fax number, by address, by zip code or by salesrep number.
- Customer accounts can be automatically put on credit hold if account is over credit limit or over maximum number of payment days
- Multiple contact names per customer with phone numbers and email addresses
- Multiple aged trial balance by customer, by salesrep, collection report, specific aging report in detail or summarized
- Customer inquiry allows entry of collection comments and callback date. The user may also view at the touch of a key, a customer's credit status including average payment days & greatest amount owed, the details of a particular outstanding invoice/credit and all historical information concerning invoice payments.
- Cash receipts may be applied to single or consecutive invoices
- Multiple accounts and invoices paid by one check can be applied by invoice number. System automatically applies payments against different accounts
- Cash receipts can be voided & information reversed
- Automatic service charge posting
- Detailed monthly customer statements may be printed when required
- Detailed A/R transaction history retained by system which can be printed or viewed on screen

ACCOUNTS PAYABLE

- Vendors may be retrieved by number, phone number, fax number or through an alpha search
- Automatic Accounts Payable invoice update from purchase orders
- Recurring Accounts Payable invoices (i.e.: Rent check)
- Multi-currency option without limitations with daily conversion factors
- On screen inquiry of outstanding invoices in domestic or foreign currency
- Calculates invoice due date and discount amount from terms in vendor file
- Cash requirements report notifies user of cash requirements and vendor discounts
- Vendor checks can be voided & information reversed
- Check reconciliation provides accurate status of outstanding checks
- Multiple payment options available (i.e.: post directly to G/L without previously posted invoices)
- Detail/summarized trial balance showing aged total by vendor converted to domestic currency
- Detailed A/P transaction history retained by system which can be printed or viewed on screen

GENERAL LEDGER

CYLINDER RENTAL PRICE

- Totals kept by period by G/L number for five years
- Thirteenth period for year end adjustments
- Audits trails provided through G/L journals & registers
- Budgets by G/L account & fiscal period
- Free format -user defined -financial statements including comparative statements against budget or previous year
- Period 13 financial statements and consolidated financials for multiple companies available
- Recurring General Ledger entries (i.e.: lease payments)
- Automatic updating of journals to the G/L with unique journal entry number

Customer No: 48170
 Name: ACRIC INDUSTRIES INC.
 City: PLYMOUTH BLDG.
 State: MI 48170
 Phone: 313 771 1111
 Fax: 313 771 1111
 E-mail: 313 771 1111

| Item | Description | Price | Qty | Unit | Total | Start Date | End Date |
|------|-----------------|-------|-----|-------|-------|------------|----------|
| AC10 | LARGE ACETYLENE | 14.00 | 2 | Month | 28.00 | 10/01/94 | 10/01/94 |
| AC10 | ARGON SIZE 60 | 15.00 | 2 | Month | 30.00 | 10/01/94 | 10/01/94 |
| AC10 | ARGON SIZE 44 | 15.00 | 2 | Month | 30.00 | 10/01/94 | 10/01/94 |
| AC10 | ARGON SIZE 44 | 15.00 | 2 | Month | 30.00 | 10/01/94 | 10/01/94 |

- and source code from Accounts Receivable, Accounts Payable, etc...
- Complete detailed G/L transactions retained for current year and last year which can be printed or viewed on screen
- All accounting functions are based on an open item system
- All journals can be viewed on screen or reprinted

ORDER/INVOICE ENTRY

GAS SALES STATISTICS

- Direct ordering or invoicing of gases & products
- Deleted orders and invoices are kept in system with user name, date of deletion, etc.
- Product kits can be invoiced and component & finished product inventory is automatically adjusted
- Customer accounts and information automatically retrieved
- Automatic verification of customer credit status during order entry
- Multiple ship to addresses per customer
- Automatic pricing including promotional prices, special prices, and bracket by groups
- Multiple levels of discounts: by customer, by invoice, by item or by product group
- Order & delivery time is recorded during order/invoice entry, then printed on orders and detailed on a report for customer service analysis
- Follow-up of backorders with reports by order number, by product, by customer & by salesrep
- Inventory adjusted instantly at time of order entry (on line)

Customer No: 48170
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| AC10 | ARGON SIZE 44 | 15.00 | 2 | Month | 30.00 | 10/01/94 | 10/01/94 |

- Non-stock products are supported
- Detailed sales journal by order number & invoice number, with profit margin, tax & product group summary
- Allows entry of extra charges & special messages per item and per order
- Transport charges are automatically calculated either according to the type of gas purchased and/or by transport zone, or by customer and order
- Hazardous Material surcharge calculated automatically on specific gases and/or products
- Daily & Monthly sales inquiries and reports
- Detailed tax reports automatically generated
- Complete history of gas/product, cylinder rental and annual cylinder lease invoice retained
- Historical invoices can be viewed or reprinted directly from the system.

CYLINDER CONTROL

CYLINDER MOVEMENT HISTORY

- Automatic detailed demurrage, daily, monthly, highest balance and annual rental and cylinder grouping
- Listing of rental contracts by expiration date due for re-negotiation
- System keeps track of accrued yearly rentals
- Listing of yearly rental contracts for rental deposits and amount outstanding
- Keeps track of cylinders at customers' location and in stock in your inventory
- Cylinders not sold by you to specific customers are detected
- Complete cylinder transaction history retained by customer by cylinder
- Serialized Cylinder Control allows the user to keep track of cylinders by serial number with or

| DATE | TIME | LOCATION | STATUS | REMARKS |
|------------|-------|----------|--------|------------------------|
| 2000/01/01 | 10:00 | STOCK | IN | RECEIVED FROM CUSTOMER |
| 2000/01/02 | 11:00 | STOCK | OUT | DELIVERED TO CUSTOMER |
| 2000/01/03 | 12:00 | STOCK | IN | RECEIVED FROM CUSTOMER |
| 2000/01/04 | 13:00 | STOCK | OUT | DELIVERED TO CUSTOMER |
| 2000/01/05 | 14:00 | STOCK | IN | RECEIVED FROM CUSTOMER |
| 2000/01/06 | 15:00 | STOCK | OUT | DELIVERED TO CUSTOMER |
| 2000/01/07 | 16:00 | STOCK | IN | RECEIVED FROM CUSTOMER |
| 2000/01/08 | 17:00 | STOCK | OUT | DELIVERED TO CUSTOMER |
| 2000/01/09 | 18:00 | STOCK | IN | RECEIVED FROM CUSTOMER |
| 2000/01/10 | 19:00 | STOCK | OUT | DELIVERED TO CUSTOMER |

without bar codes as they are received in inventory (dock - cylinders full), as they are rented to customers (serial numbers will be printed on invoices and on daily, monthly and yearly rental invoices), and as they are returned to you by customers (dock - cylinders empty)

- Detailed cylinder movement and history (sales & purchases) by serial number, by customer, etc.

INVENTORY CONTROL/PURCHASING

- Inventory Purchases integrated with the Accounts Payable Module
- Gases, cylinders and products may be retrieved by number, through an alpha search or through a key word search
- Unlimited grouping of gases, cylinders and products
- Multi-warehouse with unique costing, selling price, minimum and maximum quantities, etc...
- Four suppliers per product with associated product number and cost
- Details of alternate products available in inventory
- Eleven levels of standard prices by product, prices according to quantity breaks and special prices
- Prices and costs can be kept up to six decimal places (i.e.: \$ 27.9725)
- Quantities may be kept in decimals (i.e.: 2.50 kilograms)
- Taxing is maintained at product level
- Three bin locations supported by product per warehouse
- On screen inquiry for gases and products with information regarding: quantity on hand, quantity on order, quantity committed, quantity available, and selling prices associated with each gas/product as well as the major customer price, the special price per customer and transport costs & hazardous materials surcharge
- Special prices by product, by customer, by group with expiry date
- Automatic purchase order selection based on preset criteria
- Detailed purchase statistics by date ordered or received, by product, by supplier, etc.
- Follow-up of backordered purchase orders by purchase order, by product, and by supplier
- Purchasing of non-stock products is supported
- Price quotation by supplier with expiry date

- On screen inquiry showing complete history of purchase order
- Purchase orders generated according to language code of vendor
- Return of Merchandise tracked by system for control of Debit Notes from supplier
- Average and standard costs updated at stock receipt
- Detailed/summarized movement and valuation report by warehouse
- Inventory replenishment report which details items below minimum, prints number of inventory turns and calculates EOQ quantity
- Inventory count sheet may be printed by location, by group, by warehouse
- Automatic and manual cost & selling price increase
- Selling price & cost increases via CDROM or files provided by suppliers
- Calculation of selling price per bracket based on a percentage of cost or list price
- Allows inter-warehouse transfers and adjustments
- Requisitions may be placed by warehouses to Head Office

SALES ANALYSIS

- Maintains complete sales history for two years
- Sales by customer, by product showing profitability at line item level
- Sales & purchase history for last six years
- Sales by customer, by territory and by salesrep with variance between this year and last year
- Sales by product & by product group
- Sales by customer by revenue G/L
- Salesrep commission reports by invoice, by group and by product. Commission may be paid to sales rep when the customer pays the invoice
- Sales inquiry will display for all or a specific sales rep sales amounts for current year and last year per month with grand totals. Same inquiry also available for all or a specific customer.
- Customer, product, gas sales ranking reports
- Comparative sales reports using budgets and actual sales. These reports can be printed by product or by group by salesrep for this year or last year.
- Many sales reports can be exported to Excel in ASCII format for further analysis and charting.

CANADIAN PAYROLL AVAILABLE

PREPRINTED OR LASER FORMS

- Accounts receivable statements
- Accounts payable checks
- Purchase orders
- Quotations
- Warehouse requisitions
- Inter-warehouse transfer document
- Canadian payroll checks
- Gas/product delivery note
- Gas/product invoice
- Counter sales invoice
- Cylinder rental invoice
- Cylinder balance statement
- Annual cylinder lease invoice
- Kit work orders



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