TRENDEX

TRENDNEWS

YEAR 2000 READY !

The year 2000 upgrade is now complete. This means that   the GASTREND & INFOTREND application software are presently year 2000 compliant. We have had customers using the new eight digit date version since August of 1998 and so far there have not been any complications. We are now just awaiting the actual year 2000 to come along !

We would like to remind our customers that Trendex cannot make any guarantees or

representation on the UNIX operating system and on the Motherboard BIOS since they are not products manufactured by Trendex.We had sent a notice to all our customers on June 9th, 1999 stating

that some of the older computers (motherboard BIOS) will not automatically advance the date on December 31, 1999 and so far we have not received all the authorization forms back. If you would like Trendex to manually change the computer date, please sign and fax the original letter sent. There will be no cost attached to this service, the time will go against your monthly contract hours.

It 's that time of the year again, time to renew the annual maintenance contracts. We have included 2 copies of the software and hardware contracts with this newsletter. Please read these contracts carefully and if all is satisfactory return them to Trendex by December the 15, 1999.

Thank You !

FUTURE UPGRADES

As always Trendex personnel have already started to work on a new release. This version of the GASTREND & INFOTREND software will be made available next year to all our customers with a software maintenance contract. Each customer will be contacted on an individual basis for the exact date of the upgrade.

Here is a very brief overview of the different modifications

and new programs :

* Integration of the Inventory Purchases with the Accounts Payable Module

* Serialized cylinder control

* Automatic transport charge by customer & order

* Automatic bill of lading/ customs document prints for export

* Order/delivery time recorded during order/ invoice entry, printed on orders & detailed on a listing for customer service analysis

* Shipping labels and delivery notes printed simultaneously on two separate printers directly from order entry

FUTURE UPGRADES & NEW FEATURES

* New options added to the customer inquiry to allow direct access to the invoice historical inquiry

* Routrend route delivery report prints by truck & route a list of customers & gases purchased

* Sales by salesrep inquiry allows lookup of one or all salesreps for the company as well as sales this year and last year

* New General Ledger inquiries, such as G/L Register, G/L journal & G/L Transaction History (this year & last)

* Period 13 financial statements

* Consolidated financial statements for multi-companies

All customers will be receiving a detailed list of all the changes before the actual upgrade takes place.

We would also like to take this opportunity to inform our customers about several new features added to our GAS-TREND & INFOTREND software.

FORMS :

Our customers will now have several options for printing forms.

* Customers can use the standard Trendex form layouts for orders , invoices, statements, etc...

We remind you to please contact Trendex personnel for samples before printing the forms.

* Customers can use one standard combined preprinted form for orders, regular invoices and cash-sale invoices. This option will also print the company address, if requested. Once again please contact Trendex personnel for a sample before printing the form.

* Customers can also print all forms, that is orders, invoices, statements, purchase orders, etc... on blank paper using a laser printer. For this option the customer is required to buy **UNFORM ™,** a form generator integrated to our Trendex software and a compatible laser printer.

Generate laser printed forms by using **UNFORM ™**

FAX CAPABILITIES:

Customers can now purchase **VSI-FAX™ ,** a UNIX based fax software package that will allow you to fax purchase orders, quotes, statements, and soon, invoices and orders directly from the Trendex software. This software also allows the user to view and print a log of all fax transmissions.

REPORT GENERATOR:

Customers can create their own customized lists and reports using the Trendex files with the **GENERAL™** report writer.

COMMUNICATION SOFTWARE:

Customers have the option of converting their Trendex files to an ASCII format that can be transferred using **TERM or TinyTerm™** communication software to a PC and then downloaded to EXCEL or any other PC software.

All the above features are purchased options, please contact Trendex for more information..

* UNFORM and GENERAL are trademark s of SYNERGETIC DATA SYSTEMS Inc.

TERM & TinyTerm are trademarks of CENTURY SOFTWARE Inc.

VSIFAX is a trademark of VSI SYSTEMS Inc.

OTHER TRENDEX MODULES

Here is a brief overview of the other TRENDEX software modules that we can customize to suit the different needs of our customers. All these modules are completely integrated to the GAS-TREND & INFOTREND software.

CASH SALES: the cash sales module allows the user to make over the counter cash sales. Tracks inventory and produces detailed journals. Bar code readers can be attached to the terminals to scan products being sold in a store environment.

KITREND: product kiting system which automatically adjusts component and finished goods inventory and calculates cost.

PROTREND: is designed to be used as a mailing system and/or as a follow up on prospects.

QUOTE SYSTEM: the quotation system allows the user to make quotes to existing and new customers with existing and new products. The quote can be updated to an order automatically.

RENTAL: the equipment rental system allows renting and tracking machinery by serial number

ROUTREND: an off truck invoicing system developed on an industrial handheld mini-computer capable of reading bar codes. Invoices can be printed directly in the truck. Information collected can be automatically transferred to the main system. Includes several reports to print a delivery route by customer & gas.

OTHER TRENDEX MODULES

<u>WARRANTY</u>: warranty control module allows the user to keep track of warranties and expiry dates of equipment.

<u>SERIALIZED CYLINDER CONTROL</u>: This NEW module in the GAZTREND system allows the user to keep track of cylinders by serial numbers as they are received in inventory (dock cylinders full) , rented to customers (serial numbers will be printed on invoices and on the monthly and yearly rental invoices), and as they returned by customers to you (dock cylinders empty).

If you would like more information on any of the above modules, please contact our offices.

TRENDEX INFORMATION SYSTEMS INC.   –   Your Total Software and Hardware Solution

TRENDEX is a service organization dedicated to providing the best possible support to our present and future customers. Our solutions are designed to minimize manual work whenever possible and to leave room for future expansion as the needs of our customers grow. Our basic philosophy as a software developer is that a commercial or industrial integrated software package is never completely finished, it can always be further enhanced. TRENDEX is committed to listen to the real needs and problems of our customers, and provide them with a solution.

We, at Trendex, would like to thank all our customers for their contribution to the development and enhancement of our products and for their continued support and loyalty.

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